



## **BTI Communications Group Educates SMBs on Surveillance & Security Breakthrough**

### *SMBs Turn Surveillance Cameras into Data Hubs to Enhance Customer Experience*

LEMONT, IL – March 2019 - BTI Communications Group a leading managed technology services provider (MTSP), is helping small to mid-sized businesses (SMBs) to take advantage of dramatically increased capabilities in surveillance cameras. As security, both online and offline, has become a growing concern for many small business owners, BTI Communications Group is educating business owners on how recent advances in facial recognition and surveillance camera capabilities can protect their organizations from threats, while simultaneously enhancing customer experience.

“These aren’t your dad’s old security cameras,” stated Eric Brackett, Founder/President of BTI Communications Group. “Security cameras have now become intelligent. Some of the most common problems with security in the past were the result of low-light environments with blurry, low-resolution cameras. When a breach would occur, authorities would have to review recordings or employ staff to monitor them live. However, the recent changes in our industry have taken security to a whole new level. Many SMBs have started to take advantage of extremely sharp, 4K resolution and when paired with facial

recognition software, business owners can custom tailor their client experience. This is huge for all sorts of industries, especially organizations that are highly-trafficked or security is an extremely high priority,” Brackett added.

For years, one of the simplest ways to sneak into an organization, was merely by tailgating a group of secure employees. One person would swipe their access card and then hold the door open for everyone and the threat would walk right in through the front door. By the time anyone realized there was a potential threat, the infiltrator could’ve already left with any sensitive data that they wanted. Now, with real-time, streaming access paired with facial recognition software, surveillance cameras can recognize people by their faces. When cross-checked with a database, certain visitors can be treated as VIPs, elevating their experience, while other suspicious visitors can be prevented from accessing any areas of the organization, at the first line of defense. Casinos, banks, stadiums, corporate buildings and high-end retailers are obvious industries that could benefit from this technology, however the applications are seemingly endless.

Essentially, every single company now has the ability to constantly monitor all access points, recognize and categorize visitors based on their history

with the company, manage important information and detect threats before they occur, instead of needing to remedy attacks after the fact. “It’s a complete paradigm shift,” concluded Brackett.

### **ABOUT BTI COMMUNICATIONS GROUP**

BTI Communications Group exists to sell and deliver telephony, networking, and security solutions that benefit its clients businesses. BTI is not owned or captive to any manufacturer or solution so it is free to help clients put the best case solutions in place that they can reasonably afford. BTI’s solution partners include Cisco, Dell, Microsoft, VMware, IO Data Centers, ShoreTel, Mitel, Zultys, Salient, exaQVision, Milestone, Tyco, AT&T, Verizon, Level3, Centurylink, XO, Time Warner Business Class, Charter Business, Comcast, and regional players across the country. BTI’s GlobalView Managed Service Program delivered by over 400 engineers, provides 24 hour monitoring and management of its networking, communication, and security solutions. BTI offers business continuity, managed service, and collocation services to our clients in the nation’s top rated data centers. For more information, please email BTI on line at [www.btigroup.com](http://www.btigroup.com) or call us at 800-Help-BTI.